

## **KOPPLIN KUEBLER & WALLACE press announcement for immediate release**

### **KOPPLIN KUEBLER & WALLACE Continues Expansion**

#### **J. G. Ted Gillary, CCM, CCE, ECM, CMAA Fellow joining as a Consultant & Search Executive**

KOPPLIN KUEBLER & WALLACE, for nearly 25 years, continues to methodically add the brightest and most accomplished industry executive talent to our team to better serve our Clients and Industry Leaders. We would like to officially welcome the esteemed J.G. Ted Gillary, CCM, CCE, ECM, CMAA Fellow as a Consultant and Search Executive. Ted, having most recently retired as Executive Manager/CEO of Detroit Athletic Club, brings a wealth of industry and community knowledge to our firm.

“Being from Michigan, I’ve known Ted for over 30 years and have watched what an impact he has had in the industry, most specifically during his many years leading the Detroit Athletic Club. Ted’s vision, integrity, determination and drive, professionalism and results are at the very top of our industry. The innovative and collaborative approach he took to combine club and community partnerships as part of the City’s resurgence are models for others to emulate....and, while doing so, he elevated his Team to the top due to his sincere, interactive, mentoring and caring nature.”

“We’re absolutely thrilled to have Ted join our Team and continue to elevate the services and successes we have with our club clients and managers,” said partner, Kurt D. Kuebler, CCM, in making the announcement.

“I have known Ted for many years and observed his very successful management career as it evolved. There is no doubt that he is the quintessential club general manager and he has guided many young managers through the years on how to build a successful career. I am very excited to have Ted join our KK&W Team and I believe his expertise will serve our clients very well,” added partner Richard Kopplin.

“What an exciting addition to our team, Ted is a further continuation of our organic growth as a firm, and he represents a hospitality leader in complete alignment with our core values. Ted had an extraordinary career as a general manager and community leader and he immediately adds an unbelievable amount of operational and strategic knowledge to an already strong KK&W Team. I am personally excited for him to use his passion for mentoring and developing relationships to add to the success of our clients, the professionals we place or help improve, and continue to strengthen the industry that we love,” injected partner Thomas B. Wallace III, CCM, CCE, ECM.

“I am thrilled to be a part of the KOPPLIN KUEBLER & WALLACE team! I have been impressed by the knowledge and integrity of their leadership from the first time I observed Dick Kopplin in his early years with Kopplin Search, Inc. to the growth of the firm with the addition of partners, first, Kurt Kuebler and then Tom Wallace,” Gillary responded.

“I have had a chance to participate in their programs at conferences and to work closely with KK&W consultants throughout the years. Each time it was a great learning experience. Over the years, my appreciation for the professionalism and camaraderie of the team grew while KK&W expanded. They are focused, detail-oriented and determined to do lasting good for the hospitality industry. I look forward to working closely with the best,” added Gillary.

Ted Gillary comes to the KOPPLIN KUEBLER & WALLACE team after a very successful 35 years of experience in leading private clubs. During that time, he built a reputation for effectively instilling performance excellence throughout club operations. He has extensive knowledge in strategic planning and has demonstrated how to align vision and strategy to build member loyalty and growth.

The practices Ted implemented for employee engagement and quality processes were consistently recognized by awards from the *Michigan Quality Council*, *Best and Brightest Companies to Work For*, and the *Detroit Free Press*.

Ted most recently was the CEO of the Detroit Athletic Club, a position he held for over twenty-five (25) years. Prior to the DAC, he served for nine years as the COO of Orchard Lake Country Club and two years as General Manager of The Recess, a city club. Other positions prior to his first GM role, included the Grosse Pointe Yacht Club, and Food & Beverage Directorships with Hilton and Sheraton properties.

Ted received lifetime recognition when selected to join the 2019 Inaugural Class of Fellows, an honorary recognition program distinguishing those living CMAA members who epitomize the leadership, integrity, involvement, and contributions of club management professionals. Fellows are recognized as highly engaged individuals for their contributions to the profession they are called to continued service as mentors, facilitators, thought leaders, and champions within the club community.

In 2020, Ted was Honored through the *Excellence in Club Management Awards for Lifetime Achievement*, was named *Detroit's Executive of the Year* in 2017, was a recipient of the *Excellence In Club Management Award*, and honored to have mentored three *Rising Star Award* recipients.

Ted's experiences with serving thirty-five Boards and Presidents and engaging large and diverse employee groups has provided him a deep understanding of how to succeed in today's challenging club environment.

Ted can be contacted at: [ted@kkandw.com](mailto:ted@kkandw.com) or M. (313) 220-6140

Please join us in welcoming Ted to the KOPPLIN KUEBLER & WALLACE team.

KOPPLIN KUEBLER & WALLACE specializes in GM/COO, CEO, Assistant General Manager/Clubhouse Manager, Director of Food and Beverage, Executive Chef, Director of Golf/Head Golf Professional, Golf Course Superintendent/Director of Agronomy, Director of Tennis/Director of Racquets, Fitness and Wellness Director, Chief Financial Officer, Director of Finance, Controller, Membership and Marketing Director Searches and Consulting Services for Private, Resort and Developer – Owned Properties, Clubs and Communities as well as Senior Living Communities and Property Owners Associations.

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